

REQUEST FOR PROPOSALS FOR

**DERIVATIVE VALUATION,
GASB 53 COMPLIANCE SERVICES
AND
DESIGNATED QUALIFIED INDEPENDENT
REPRESENTATIVE**

FOR THE

IOWA FINANCE AUTHORITY

ARTICLE 1 -- INTRODUCTION

1.1 Purpose

The purpose of this Request for Proposal (“RFP”) is to solicit proposals from qualified independent firms to work with the Iowa Finance Authority (“Authority”) in valuing its derivative portfolio, determining the effectiveness of each derivative transaction required by GASB 53 Statement on Accounting and Financial Reporting for Derivative Instruments, and to serve as the designated Qualified Independent Representative (“QIR”) on behalf of the Authority.

By Iowa statute, the Treasurer of State selects the finance professionals for the Authority. The Treasurer of the State of Iowa (“Treasurer”) and the Authority intend to award a four year contract to provide the required services during the four (4) fiscal years ending in 2016, 2017, 2018 and 2019. At its sole discretion, the Authority reserves the option to extend the engagement for two additional fiscal years by potentially exercising up to two (2) one-year extensions.

1.2 Background Information

This RFP is designed to provide firms with the information necessary for the preparation of competitive bid proposals. The RFP process is for the Authority’s benefit and is intended to provide the Authority and the Treasurer with competitive information to assist in the selection process. This RFP is not intended to be comprehensive. Each firm is responsible for determining all factors necessary for submission of a comprehensive bid proposal.

The selected firm will be ineligible to provide bond underwriting and will not be eligible to perform as swap counterparty during the term of this agreement.

ARTICLE 2 -- ADMINISTRATIVE INFORMATION

2.1 Issuing Officer

The Issuing Officer, identified below, is the sole point of contact regarding the RFP from the date of issuance until selection of the successful firm or firms.

Mark Fairley, Issuing Officer
Iowa Finance Authority
2015 Grand Avenue
Des Moines, Iowa 50312
mark.fairley@iowa.gov

2.2 Restriction on Communication

From the issue date of this RFP until announcement of the successful firms, firms may contact only the Issuing Officer regarding matters concerning this RFP. The Issuing Officer will respond only to questions regarding the procurement process. Questions related to the interpretation of this RFP must be **submitted via e-mail** to the Issuing Officer by 4:30 p.m., central time, March 7, 2016. Verbal questions related to the interpretation of this RFP will not be accepted. The Issuing Officer will collect all questions and post both the questions and responses to the Authority’s and Treasurer’s website. Firms may be disqualified if they contact any Authority board member or employee other than the Issuing Officer regarding this RFP.

2.3 Downloading the RFP from the Internet

Any amendments will be posted on either the Authority's website at www.iowafinanceauthority.gov or the Treasurer's website at www.treasurer.state.ia.us. The firm is advised to check the Authority's website and the Treasurer's website periodically for amendments to this RFP.

2.4 Procurement Timetable

The following dates are set forth for informational and planning purposes; however, the Treasurer and the Authority reserve the right to change the dates.

- Issue RFP – on or about February 22, 2016
- Questions Due – March 7, 2016
- Response to Questions Issued – March 14, 2016
- Closing Date for Receipt of Bid Proposals – March 28, 2016
- Announce Successful Firm – on or about April 4, 2016
- Execution of Contract – on or about May 1, 2016

2.5 Questions and Requests for Clarification

Firms are invited to submit written questions and requests for clarifications regarding the RFP. The questions or requests for clarifications must be **submitted via e-mail** and received by the Issuing Officer before 4:30 p.m., central time, March 7, 2016. Verbal questions will not be permitted. If the questions or requests for clarifications pertain to a specific section of the RFP, the page and section number(s) must be referenced. Written responses to questions and requests for clarifications will be posted on the Authority's and State Treasurer's website on or before March 14, 2016. The written responses will be considered part of the RFP.

2.6 Amendment to the RFP and Bid Proposal and Withdrawal of Bid Proposal

- 2.6.1 The Treasurer and Authority reserves the right to amend the RFP at any time. Amendments will be posted to the website as stated in Section 2.3.
- 2.6.2 If an amendment occurs after the closing date for receipt of bid proposals, the Authority will notify firms via e-mail and, in its sole discretion, allow firms to amend their bid proposals in response to the amendment if necessary. The firm may amend its bid proposal. The amendment must be in the form specified in Section 2.8.
- 2.6.3 Firms who submit proposals in advance of the deadline may withdraw, modify, and resubmit proposals at any time prior to the deadline for submitting proposals. Firms must notify the Issuing Officer via e-mail if they wish to withdraw their proposals.

2.7 Submission of Bid Proposals

The bid proposal must be a PDF attachment submitted via e-mail addressed to the Issuing Officer pursuant to Sections 2.1 and 2.4. **This is a mandatory requirement and will not be waived by the Treasurer and the Authority. Any bid proposal received after this deadline will be rejected.** Firms must furnish all information necessary to evaluate the bid proposal. Bid proposals that fail to meet the mandatory requirements of the RFP will be disqualified. Verbal information provided by the firm shall not be considered part of the firm's proposal.

2.8 Costs of Preparing the Bid Proposal

The costs of preparation and delivery of the bid proposal are solely the responsibility of the firm submitting such proposal.

2.9 Rejection of Bid Proposals

The Treasurer and the Authority reserve the right to reject any or all bid proposals, in whole and in part, received in response to this RFP. Issuance of this RFP in no way constitutes a commitment by the Treasurer and the Authority to award a contract.

2.10 Disqualification

The Treasurer and the Authority may reject proposals outright for any one of the following reasons:

2.10.1 The firm fails to deliver the bid proposal by the due date and time.

2.10.2 The firm states that a service requirement cannot be met.

2.10.3 The firm's response materially changes a service requirement.

2.10.4 The firm's response limits the rights of the Authority.

2.10.5 The firm fails to include information necessary to substantiate that it will be able to meet a service requirement. A response of "will comply" or merely repeating the requirement is not sufficient. Responses must indicate present capability; representations that future developments will satisfy the requirement are not sufficient.

2.10.6 The firm fails to respond to the Authority's request for information, documents, or references.

2.10.7 The firm fails to include any signature, certification, authorization, stipulation, disclosure or guarantee requested in section 4 of this RFP.

2.10.8 The firm presents the information requested by this RFP in a format inconsistent with the instructions of the RFP.

2.10.9 The firm initiates unauthorized contact regarding the RFP.

2.10.10 The firm provides misleading or inaccurate responses.

2.11 Nonmaterial and Material Variances

The Treasurer and the Authority reserve the right to waive or permit cure of nonmaterial variances in the bid proposal if, in the judgment of the Treasurer and the Authority, it is in the Authority's best interest to do so. Nonmaterial variances include minor informalities that do not affect responsiveness; that are merely a matter of form or format; that do not change the relative standing or otherwise prejudice other firms; that do not change the meaning or scope of the RFP; or that do not reflect a material change in the services. In the event the Treasurer and the Authority waive or permit cure of nonmaterial variances, such waiver or cure will not modify the RFP requirements or excuse the firm from full compliance with RFP specifications or other contract requirements if the firm is awarded the contract. The determination of materiality is in the sole discretion of the Treasurer and the Authority.

2.12 Reference Checks

The Treasurer and the Authority reserve the right to contact any reference to assist in the evaluation of the bid proposal, to verify information contained in the bid proposal and to discuss the firm's qualifications.

2.13 Information From Other Sources

The Treasurer and the Authority reserve the right to obtain and consider information from other sources concerning a firm, such as the firm's capability and performance under other contracts.

2.14 Verification of Bid Proposal Contents

The content of a bid proposal submitted by a firm is subject to verification. Misleading or inaccurate responses shall result in disqualification.

2.15 Bid Proposal Clarification Process

The Treasurer and the Authority reserve the right to contact a firm after the submission of bid proposals for the purpose of clarifying a bid proposal to ensure mutual understanding. The Treasurer and the Authority will not consider information received if the information materially alters the content of the bid proposal. An individual authorized to legally bind the firm shall sign responses to any request for clarification. Responses shall be submitted to the Authority within the time specified in the request. Failure to comply with requests for additional information may result in rejection of the bid proposal as noncompliant.

2.16 Disposition of Bid Proposals

All proposals become the property of the Treasurer and the Authority and shall not be returned to the firm unless all bid proposals are rejected or the RFP is cancelled. Otherwise, at the conclusion of the selection process, the contents of all bid proposals will be in the public domain and be open to inspection by interested parties subject to exceptions provided in Iowa Code Chapter 22 or other applicable law.

2.17 Public Records and Requests for Confidential Treatment

The Treasurer and the Authority may treat all information submitted by a firm as public information following the conclusion of the selection process unless the firm properly requests that information be treated as confidential at the time of submitting the bid proposal. The release of information is governed by Iowa Code chapter 22. Firms are encouraged to familiarize themselves with chapter 22 before submitting a proposal. The Treasurer and the

Authority will copy public records as required to comply with the public records laws. Any request for confidential treatment of information must be included in the transmittal letter with the firm's bid proposal. In addition, the firm must enumerate the specific grounds in Iowa Code Chapter 22 or other applicable law which support treatment of the material as confidential and explain why disclosure is not in the best interest of the public. The request for confidential treatment of information must also include the name, address, and telephone number of the person authorized by the firm to respond to any inquiries by the Treasurer and the Authority concerning the confidential status of the materials. Any bid proposal submitted which contains confidential information must be conspicuously marked on the outside as containing confidential information, and each page upon which confidential information appears must be conspicuously marked as containing confidential information. Identification of the entire bid proposal as confidential may be deemed non-responsive and disqualify the firm. If the firm designates any portion of the RFP as confidential, the firm must submit one copy of the bid proposal from which the confidential information has been excised. This excised copy is in addition to the number of copies requested in section 4 of this RFP. The confidential material must be excised in such a way as to allow the public to determine the general nature of the material removed and to retain as much of the bid proposal as possible. The Treasurer and the Authority will treat the information marked confidential as confidential information to the extent such information is determined confidential under Iowa Code Chapter 22 or other applicable law by a court of competent jurisdiction. In the event the Treasurer or the Authority receive a request for information marked confidential, written notice shall be given to the firm seven calendar days prior to the release of the information to allow the firm to seek injunctive relief pursuant to Section 22.8 of the Iowa Code. The firm's failure to request confidential treatment of material will be deemed by the Treasurer and the Authority as a waiver of any right to confidentiality, which the firm may have had.

2.18 Copyrights

By submitting a bid proposal, the firm agrees that the Treasurer and the Authority may copy the bid proposal for purposes of facilitating the evaluation of the bid proposal or to respond to requests for public records. The firm consents to such copying by submitting a bid proposal and warrants that such copying will not violate the rights of any third party. The Treasurer and the Authority shall have the right to use ideas or adaptations of ideas that are presented in the bid proposals.

2.19 Release of Claims

By submitting a bid proposal, the firm agrees that it will not bring any claim or cause of action against the Treasurer and the Authority based on any misunderstanding concerning the information provided herein or concerning the Treasurer's or the Authority's failure, negligent or otherwise, to provide the firm with pertinent information as intended by this RFP.

2.20 Presentations

Firms may be required to make a presentation of the bid proposal. The presentation, if necessary, will occur at the Authority's offices. The determination as to need for presentations, the location, order, and schedule of the presentations will be made by the Evaluation Committee.

2.21 Evaluation of Bid Proposals Submitted

Bid proposals that are timely submitted and are not subject to disqualification will be reviewed in accordance with Section 5 of the RFP.

2.22 Choice of Law and Forum

This RFP and the resulting contract are to be governed by the laws of the state of Iowa. Changes in applicable laws and rules may affect the award process or the resulting contract. Firms are responsible for ascertaining pertinent legal requirements and restrictions. Any and all litigation or actions commenced in connection with this RFP shall be brought in the appropriate Iowa forum.

2.23 Restrictions on Gifts and Activities

Iowa Code Chapter 68B restricts gifts which may be given or received by state employees and requires certain individuals to disclose information concerning their activities with state government. Firms are responsible to determine the applicability of this Chapter to their activities and to comply with the requirements. In addition, pursuant to Iowa Code section 722.1, it is a felony offense to bribe or attempt to bribe a public official.

2.24 No Minimum Guaranteed

The Authority anticipates that the selected firm will provide services as requested by the Authority. The Authority will not guarantee any minimum compensation will be paid to the firm or any minimum usage of the firm's services.

ARTICLE 3 -- SERVICE REQUIREMENTS

3.1 Introduction

The Authority is seeking an independent firm with highly specialized expertise in interest rate swap and derivative valuation and GASB 53 implementation and invites firms to demonstrate that expertise in their response to this RFP. The selected firm will be expected to work closely with the Authority's staff, and other persons or organizations as may be necessary.

3.2 Scope of Work

The services to be performed by the selected firm or firms will include, but are not limited to, the following:

- On a daily, monthly or quarterly basis, provide independent fair market valuation of the Authority's interest rate swaps and interest rate caps. The valuation should be itemized, providing a detailed listing of the individual option values embedded within each derivative instrument. The fair market valuation presentation should be provided both on an aggregate basis and itemized by swap counterparty.
- Provide convenient reporting services or all types of the Authority's derivatives.
- Provide notification services for critical events related to the Authority's derivative portfolio – including collateral threshold alerts by counterparty, strike rate alerts related to indexes used on interest rate caps, and counterparty credit rating changes.
- Provide interest rate scenario analysis and calculate the anticipated effect on the value of the Authority's derivative portfolio.
- Assist the Authority with any fair market value disputes between counterparties.

- On an annual basis, utilize various testing methods to determine whether each of the Authority’s derivatives qualify as effective hedge compliance under GASB Statement No. 53, *Accounting and Financial Reporting for Derivative Instruments*. The testing results should be prepared on a timely basis to ensure that the Authority’s June 30 audited financials are completed within 90 days after fiscal year end.
- Assist and advise the Authority, as requested, in identifying the required GASB 53 financial presentation and related disclosures needed for the annual audited financial statements.
- Serve as the designated Qualified Independent Representative (“QIR”) for the Authority as defined by the Dodd-Frank Wall Street Reform and Consumer Protection Act. The QIR will assist the Authority in analyzing, structuring, negotiating, pricing and executing derivative transactions with Authority counterparties.
- Assist the Authority with derivative novations between counterparties or the modification to terms of existing swap positions.
- Provide pricing and swap advisor certifications to the Authority and Bond Counsel in connection with the execution of new derivative contracts, novations, transferred or deallocated swap agreements, and other derivative transactions that may be anticipated.
- Assist and advise the Authority, as requested, in identifying any financial presentation, related disclosures or valuations needed for the annual audited financial statements under GASB Statement No. 72, *Fair Value Measurement and Application*.

ARTICLE 4 -- FORMAT AND CONTENT OF BID PROPOSALS

4.1 Instructions

These instructions prescribe the format and content of the bid proposal. They are designed to facilitate a uniform review process. Failure to adhere to the proposal format may result in the disqualification of the bid proposal.

4.1.1 The bid proposal shall be an Adobe PDF document using 8.5” x 11” paper size.

4.1.2 The bid proposal shall be **attachment to an e-mail** addressed to the issuing officer listed in Section 2.1. The subject line of the email should read: **“Request for Proposals for Derivative Valuation, GASB 53 Compliance Services & QIR”**

4.1.3 If the firm designates any information in its proposal as confidential pursuant to section 2.17, the firm must also submit by e-mail one (1) copy of the bid proposal from which confidential information has been excised. The confidential material must be excised in such a way as to allow the public to determine the general nature of the material removed and to retain as much of the bid proposal as possible.

4.2 Technical Proposal

The following documents and responses shall be included in the bid proposal in the order given below:

4.2.1 Transmittal Letter

An individual authorized to legally bind the firm shall sign the transmittal letter. The letter shall include the firm's mailing address, electronic mail address, fax number, and telephone number. Any request for confidential treatment of information shall be included in the transmittal letter in addition to the specific statutory basis supporting the request and an explanation why disclosure of the information is not in the best interest of the public. The transmittal letter shall also contain the name, address and telephone number of the individual authorized to respond to the Authority about the confidential nature of the information.

4.2.2 Background Information

The firm shall provide the following general background information:

4.2.2.1 Name, address, telephone number, fax number and e-mail address of the firm including all d/b/a's or assumed names or other operating names of the firm.

4.2.2.2 Identify and specify the location(s) and telephone numbers of the major offices and other facilities that relate to the firm's performance under the terms of this RFP.

4.2.2.3 Local office address and phone number (if any).

4.2.3 Personnel

The firm must provide information for all key personnel who will be involved in providing the services contemplated by this RFP. Include only those who will likely be assigned to this account, and indicate the day-to-day contact person or persons. The following information must be included:

4.2.3.1 Full name.

4.2.3.2 Education.

4.2.3.3 Years of experience and employment history particularly as it relates to the scope of services specified herein.

4.2.3.4 Expected role in the Authority's transactions.

4.2.4 Overview and Demonstration of Knowledge

The firm shall prepare an executive summary and overview of the services it is offering, including all of the following information:

4.2.4.1 Statements that demonstrate that the firm understands and agrees with the terms and conditions of the RFP and the proposed contract.

4.2.4.2 Statement through which the firm certifies that the contents of the bid proposal are true and accurate.

4.2.4.3 An overview of the firm's plans for providing the necessary services to the Authority.

4.2.4.4 A demonstration of the firm's knowledge of mortgage revenue bond programs and associated derivatives, affordable housing, and the municipal finance industry.

4.2.4.5 An explanation as to why the firm should be awarded this engagement.

4.2.5 Experience

The firm must provide the following information regarding its experience:

4.2.5.1 Number of years in business.

4.2.5.2 Number of years experience with providing the types of services sought by the RFP to include the number of professionals specializing in municipal derivatives.

4.2.5.3 Describe the level of technical experience in providing the types of services sought by the RFP. Include in this discussion details about experience with variable rate bonds and interest rate swaps in connection with financing affordable housing.

4.2.5.4 List the government entities where your firm provides derivative valuation services, GASB 53 compliance testing and serves as designated QIR.

4.2.5.5 List the State Housing Finance Agencies (HFAs) where your firm currently and actively provides derivative valuation services, GASB 53 compliance testing and/or serves as designated QIR.

4.2.5.6 List at least three (3) current or previous clients knowledgeable of the firm's performance in providing services similar to the services described in this RFP and a contact person and telephone number for each reference.

4.2.5.7 Describe any significant changes in your firm's organization, focus or leadership since January 2010, and whether any changes are anticipated in the near future.

4.2.5.8 Describe any investigative, disciplinary or enforcement actions pending against your firm, and information on any such investigations which concluded with enforcement of disciplinary action against your firm since January 2010.

4.2.6 Acceptance of Terms and Conditions

The firm shall specifically agree that the bid proposal is predicated upon the acceptance of all terms and conditions stated in the RFP. If the firm objects to any term or condition, the firm must specifically refer to the RFP page, and section. Objections or responses that materially alter the RFP may be deemed non-responsive and disqualify the firm.

4.2.7 Certification of Independence and No Conflict of Interest

The firm shall sign and submit with the bid proposal the document included as Attachment No. 1 in which the firm shall certify that it developed the bid proposal independently. The firm shall also certify that no relationship exists or will exist during the contract period between the firm and the Authority or the Treasurer that interferes with fair competition or is a conflict of interest. The Authority and the Treasurer reserve the right to reject a bid proposal or cancel the award if, in their discretion, any relationship exists that could interfere with fair competition or conflict with the interests of the Authority.

4.2.8 Authorization to Release Information

The firm shall sign and submit with the bid proposal the document included as Attachment No. 2 in which the firm authorizes the release of information to the Authority.

4.2.9 Certification of True and Accurate Statements

The firm shall sign and submit with the bid proposal the document included as Attachment No. 3 in which the firm certifies that the contents of the bid proposal are true and accurate.

4.2.10 Firm Bid Proposal Terms

The firm shall guarantee in writing the availability of the services offered and that all bid proposal terms, including price, will remain firm a minimum of 90 days following the deadline for submitting proposals.

4.3 Cost Proposal & Fee Structure

Provide the annual fee your firm would charge to provide the services listed in the Scope of Services section. The fee proposal should be the total dollars your firm would charge to provide those services.

Please provide a detailed listing and estimate of expenses for the Authority’s aggregate portfolio in the format provided below:

	<u>FY 2016</u>	<u>FY 2017</u>	<u>FY 2018</u>	<u>FY 2019</u>
a. To conduct Derivative Valuation & Reporting				
b. Preparation of GASB 53 effective hedge compliance services				
c. Serve as Designated QIR				
d. Provide pricing & swap advisor certifications in connection with the execution of new derivative contracts, novations, transferred or deallocated swap agreements.				
e. Advisory services related to GASB 72 accounting & reporting issues.				
f. For other special projects as may be requested, if billed hourly				
g. For out-of-pocket travel & other expenses				
Total Annual Fees				

4.4 Questions: Your answers will be assessed on their clarity, logic and conciseness and will be a material factor in determining the best firm to serve the Authority's needs.

4.4.1 Would your firm commit to your cost proposal and fee structure for the initial four-year period of the contract for services? If not, then how long would your firm honor the cost proposal and fee structure?

4.4.2 Describe the statistical methods and testing criteria your firm will use to determine if the Authority's derivatives will qualify as effective hedges under GASB 53.

4.4.3 Describe your firm's ability to provide valuations and assist the Authority with complying with GASB 72 for the fiscal year ending 6/30/16.

4.4.4 Describe the software which you will be using to value the Authority's derivatives. Are the valuation models proprietary or Excel based?

4.4.5 Describe your reporting platform and its capabilities to meet the scope of services outlined under Article 3.2 of the RFP.

4.4.6 The Authority currently has 20 derivatives listed in Exhibit A of the RFP. The notional amount outstanding is approximately \$128 million consisting of fixed-to-floating interest rate swaps, basis swaps and interest rate cap transactions. Briefly describe the amount of time your firm would require to complete the initial GASB 53 testing ending June 30, 2016 and annually thereafter.

4.4.7 Please provide two examples of your derivative valuation services, GASB 53 effectiveness testing services, or QIR services that were provided to a client which resulted in substantial improvements in cost savings, efficiency or the achievement of the client's mission. How could these solutions be applied to other clients?

ARTICLE 5 --EVALUATION OF BID PROPOSALS

5.1 Introduction

This section describes the evaluation process that will be used to determine which bid proposal provides the greatest benefits to the Authority. The evaluation process is designed to award the contract not necessarily to the firm of least cost, but rather to the firm with the best combination of attributes to perform the required services.

5.2 Evaluation Steps

The evaluation and award process shall consist of the following:

- a. Review of the bid proposals to assess compliance with mandatory requirements;
- b. Detailed evaluation of proposed services, programs, and solutions;
- c. Evaluation of technical proposals;
- d. Evaluation of cost proposals;
- e. Integration of technical proposal and cost proposal into an Evaluation Committee recommendation to the Treasurer; and

- f. Award decision by the Treasurer.

5.3 Evaluation Committee

The Treasurer and the Authority intend to conduct a comprehensive, fair and impartial evaluation of bid proposals received in response to this RFP. An Evaluation Committee will review and evaluate the proposals. The Evaluation Committee will make a recommendation to the Treasurer. The Treasurer will select the firm. The Treasurer is not bound by the Evaluation Committee's recommendation.

5.4 Evaluation Criteria

The Evaluation Committee will evaluate all proposals and make an award recommendation to the Treasurer using the following criteria, which are listed in no particular order.

5.4.1 Experience and Qualifications (35%)

The firm's experience, and the assigned staff's qualifications, in providing the requested services outlined in Section 3.2 of this RFP.

5.4.2 Expected Service and Ability to Meet Needs of the Authority (35%)

Demonstrated knowledge of the Authority's objectives; the manner in which the firm's proposal has addressed the required items included in this RFP, including the detail and clarity of the responses.

5.4.3 Fees (30%)

The firm's fee proposal will be evaluated in relation to other fee proposals received. The winning proposal may not be the proposal with the lowest cost.

5.5 Recommendation of the Evaluation Committee

The final recommendation(s) of the Evaluation Committee shall be presented to the Treasurer for consideration. This recommendation may include, but is not limited to, the name of one or more firms recommended for selection or a recommendation that no firm be selected.

ARTICLE 6 -- CONTRACT TERMS AND CONDITIONS

6.1 Contract Terms and Conditions

The Treasurer will include the contract terms and conditions in the award letter sent to the winning firm or firms. The resulting contract will consist of the following: the terms and conditions of this RFP, the offer contained in the firm's proposal, and other terms necessary for completing the services outlined in this RFP. The Authority and Treasurer may negotiate compensation of the selected firm and may renegotiate such compensation if conditions warrant.

6.2 Contract Length

The term of the contract will cover four fiscal years and will commence on May 1, 2016 and end on or about June 30, 2020. The Authority and the Treasurer shall have the option to renew the contract upon the same terms and conditions for two additional one-year renewal terms.

Exhibit A

Listing of Current IFA Derivatives

January 31, 2016

Fixed-to-Floating Interest Rate Swap Transactions

<u>Associated Bonds</u>	<u>Original Notional</u>	<u>Outstanding Notional</u>	<u>Maturity Date</u>	<u>Partial Par Termination Call Options</u>	<u>Final Date if Par Termination Dates are Exercised</u>	<u>Fixed Rate Payable to Counterparty</u>	<u>Floating Receipt from Counterparty</u>
None	24,000,000	7,060,000	1/1/2036	Yes	1/1/2017	3.817%	Varies (currently LIBOR + 10)
Single Family 2007 Series C	35,000,000	10,190,000	7/1/2025	No	n/a	5.289%	1M LIBOR
Single Family 2007 Series G	33,000,000	6,135,000	1/1/2019	No	n/a	5.493%	1M LIBOR
None	25,450,000	6,215,000	7/1/2021	No	n/a	4.373%	1M LIBOR
Multifamily 2008 Series A	3,750,000	3,550,000	6/1/2024	No	n/a	3.971%	SIFMA + 8
None	28,070,000	6,345,000	1/1/2039	Yes	7/1/2016	4.470%	SIFMA + 6
Single Family 2008 Series C	29,465,000	7,450,000	1/1/2026	No	n/a	3.880%	1M LIBOR
Single Family 2008 Series G	22,500,000	3,980,000	7/1/2018	No	n/a	4.173%	1M LIBOR
Single Family 2015 Series B *	5,210,000	0	1/1/2046	Yes	7/1/2022	2.518%	67% * 1M LIBOR
Single Family 2015 Series B **	24,000,000	470,000	7/1/2036	Yes	1/1/2019	4.140%	Varies (currently SIFMA + 10)
Single Family 2015 Series B **	24,000,000	1,210,000	7/1/2036	Yes	7/1/2019	3.843%	Varies (currently SIFMA + 10)
Single Family 2015 Series B **	12,000,000	8,215,000	1/1/2036	Yes	1/1/2024	3.766%	Varies (currently LIBOR + 10)
Single Family 2015 Series B **	12,000,000	1,140,000	7/1/2021	Yes	1/1/2021	4.632%	SIFMA + 10
Single Family 2015 Series B **	14,550,000	4,780,000	1/1/2039	Yes	1/1/2018	4.364%	SIFMA + 6
Single Family 2015 Series B **	17,330,000	14,020,000	1/1/2039	Yes	1/1/2018	4.529%	SIFMA + 8
		80,760,000					

Basis Swap Transactions

<u>Associated Bonds</u>	<u>Original Notional</u>	<u>Outstanding Notional</u>	<u>Maturity Date</u>	<u>10-yr Full Par Call Option</u>	<u>Partial Par Termination Call Options</u>	<u>Floating Payment to Counterparty</u>	<u>Receipt from Counterparty</u>
Single Family 2007 Series C	35,000,000	10,190,000	7/1/2025	No	No	147% SIFMA	1M LIBOR + 25.5 bp
Single Family 2007 Series G	33,000,000	6,135,000	1/1/2019	No	No	147% SIFMA	1M LIBOR + 20.6 bp
		16,325,000					

Interest Rate Cap Transactions

<u>Associated Bonds</u>	<u>Original Notional</u>	<u>Outstanding Notional</u>	<u>Maturity Date</u>	<u>Cap Strike Rate (Counterparty)</u>	<u>Index</u>	<u>Strike Rate Change Dates</u>
Multifamily 2007A	11,450,000	11,450,000	7/1/2018	3.0%	SIFMA	N/A
Multifamily 2007B	9,300,000	9,300,000	1/1/2024	5% ; 5.5%	SIFMA	7/1/2019
Multifamily 2011 B-1 ***	10,961,466	10,896,885	7/1/2018	6.0%	1M LIBOR	N/A
		31,646,885				
		128,731,885				

* Forward swap was priced in August 2015 and the effective date is 1/1/17. Initial Notional of \$5,210,000 accretes to \$27,765,000 on 1/1/2020 with amortization to the 1/1/2046 maturity date.

** Swaps were re-allocated from prior tax plans to Single Family 2015 B

*** Outstanding Notional listed is from 1/4/16 to 2/1/16. The swap notional amount amortizes monthly.

Attachment #1

Date

Mark Fairley, Issuing Officer
Iowa Finance Authority
2015 Grand Avenue
Des Moines, Iowa 50312

Re: Request for Proposal for Derivative Valuation, GASB 53 Compliance Services and Designated QIR

CERTIFICATION OF INDEPENDENCE AND NO CONFLICT OF INTEREST

Dear Mr. Fairley:

By submitting a proposal in response to the Request for Proposals for Derivative Valuation, GASB 53 Compliance Services and Designated QIR for the Iowa Finance Authority (RFP), the undersigned certifies the following:

1. The proposal has been developed independently, without consultation, communication or agreement with any employee or consultant to the Authority who has worked on the development of this RFP, or with any person serving as a member of the evaluation committee.
2. The proposal has been developed independently, without consultation, communication or agreement with any other firm or parties for the purpose of restricting competition.
3. Unless otherwise required by law, the information found in the proposal has not been knowingly disclosed and will not be knowingly disclosed prior to the award of the contract, directly or indirectly, to any other firm.
4. No attempt has been made or will be made by **[Name of Firm]** to induce any other firm to submit or not to submit a proposal for the purpose restricting competition.
5. No relationship exists or will exist during the contract period between **[Name of Firm]** and the Authority that interferes with fair competition or is a conflict of interest.

Sincerely,

Name and Title

Attachment #2

Date

Mark Fairley, Issuing Officer
Iowa Finance Authority
2015 Grand Avenue
Des Moines, Iowa 50312

Re: Request for Proposal for Derivative Valuation, GASB 53 Compliance Services and Designated QIR

AUTHORIZATION TO RELEASE INFORMATION

Dear Mr. Fairley:

[Name of Firm] hereby authorizes the Iowa Finance Authority ("Authority") to obtain information regarding its performance on other contracts, agreements or other business arrangements, its business reputation, and any other matter pertinent to evaluation and the selection of a successful firm in response to Request for Proposal for Derivative Valuation, GASB 53 Compliance Services and Designated QIR. The firm acknowledges that it may not agree with the information and opinions given by such person or entity in response to a reference request. The firm acknowledges that the information and opinions given by such person or entity may hurt its chances to receive contract awards from the Authority or may otherwise hurt its reputation or operations. The firm is willing to take that risk. The firm hereby releases, acquits and forever discharges the State of Iowa, the Authority, their officers, directors, employees and agents from any and all liability whatsoever, including all claims, demands and causes of action of every nature and kind affecting the undersigned that it may have or ever claim to have relating to information, data, opinions, and references obtained by the Authority in the evaluation and selection of a successful firm in response to the Request for Proposal. The firm authorizes representatives of the Authority to contact any and all of the persons, entities, and references which are, directly or indirectly, listed, submitted, or referenced in the undersigned's proposal submitted in response to the Request for Proposal. The firm further authorizes any and all persons, entities to provide information, data, and opinions with regard to the undersigned's performance under any contract, agreement, or other business arrangement, the undersigned's ability to perform, the undersigned's business reputation, and any other matter pertinent to the evaluation of the undersigned. The undersigned hereby releases, acquits and forever discharges any such person or entity and their officers, directors, employees and agents from any and all liability whatsoever, including all claims, demands and causes of action of every nature and kind affecting the undersigned that it may have or ever claim to have relating to information, data, opinions, and references supplied to the Authority in the evaluation and selection of a successful firm in response to the Request for Proposal. A photocopy or facsimile of this signed Authorization is as valid as an original.

Sincerely,

Printed Name of Firm

Name and Title of Authorized Representative

Date

Attachment #3

Date

Mark Fairley, Issuing Officer
Iowa Finance Authority
2015 Grand Avenue
Des Moines, IA 50312

Re: Request for Proposal for Derivative Valuation, GASB 53 Compliance Services,
and Designated QIR

CERTIFICATION OF TRUE AND ACCURATE STATEMENTS

Dear Mr. Fairley:

I certify that the contents of the proposal submitted on behalf of **[Name of Firm]** in response to the RFP for Derivative Valuation, GASB 53 Compliance Services and Designated QIR are true and accurate. I also certify that **[Name of Firm]** has not made any knowingly false statements in its proposal.

Sincerely,

Name and Title

Date